

## Publication list

### Peer-reviewed articles

#### In press

1. Schmid, P. C., & Schmid Mast, M. (in press). Mood effects on emotion recognition. *Motivation and Emotion*.
2. Schmid Mast, M., Jonas, K., Klöckner Cronauer, C., & Darioly, A. (in press). On the importance of the superior's interpersonal sensitivity for good leadership. *Journal of Applied Social Psychology*.
3. Schmid Mast, M. (in press). Interpersonal behavior and social perception in a hierarchy: The Interpersonal Power and Behavior Model. *European Review of Social Psychology*.
4. Darioly, A., & Schmid Mast, M. (in press). Facing an incompetent leader: The effects of a non-expert leader on subordinates' perception and behavior. *European Journal of Work and Organizational Psychology*.
5. Schmid Mast, M., Hall, J. A., & Schmid, P. C. (in press). Wanting to be boss and wanting to be subordinate: Effects on interaction performance. *Journal of Applied Social Psychology*.

#### 2010

6. Morina, N., Maier, T., Schmid Mast, M. (2010). Lost in translation? Psychotherapie unter Einsatz von Dolmetschern. (Psychotherapy using interpreters). *Psychotherapie Psychosomatik Medizinische Psychologie*, 60, 104-110.

#### 2009

7. Hall, J. A., Blanch, D. C., Horgan, T. G., Murphy, N. A., Rossip, J. C., & Schmid Mast, M. (2009). Motivation and interpersonal sensitivity: Does it matter how hard you try? *Motivation and Emotion*, 33, 291-302.
8. Schmid Mast, M., Jonas K., & Hall, J. A. (2009). Give a person power and he or she will show interpersonal sensitivity: The phenomenon and its why and when. *Journal of Personality and Social Psychology*, 97, 835-850.
9. Hall, J. A., & Schmid Mast, M. (2009). Five ways of being "theoretical": Applications to provider-patient communication research. *Patient Education and Counseling*, 74, 282-286.

#### 2008

10. Schmid Mast, M., Hall, J. A., Klöckner, C., & Choi, E. (2008). Physician gender affects how physician nonverbal behavior is related to patient satisfaction. *Medical Care*, 46, 1212-1218.
11. Hall, J. A., Andrzejewski, S. A., Murphy, N. A., Schmid Mast, M., & Feinstein, B. A. (2008). Accuracy of judging others' traits and states: Comparing mean levels across tests. *Journal of Research in Personality*, 42, 1476-1489.

12. Schmid Mast, M., Hall, J. A., & Roter, D. L. (2008). Caring and dominance affect participants' perceptions and behaviors during a virtual medical visit. *Journal of General Internal Medicine*, *23*, 523-527.
13. Schmid Mast, M., Sieverding, M., Esslen, M., Graber, K., & Jäncke, L. (2008). Masculinity causes speeding in young men. *Accident Analysis & Prevention*, *40*, 840-842.
14. Hall, J. A., & Schmid Mast, M. (2008). Are women always more interpersonally sensitive than men? Impact of goals and content domain. *Personality and Social Psychology Bulletin*, *34*, 144-155.

**2007**

15. Hall, J. A., Murphy, N. A., & Schmid Mast, M. (2007). Nonverbal self-accuracy in interpersonal interaction. *Personality and Social Psychology Bulletin*, *33*, 1675-1685.
16. Schmid Mast, M., Hall, J. A., & Roter, D. L. (2007). Disentangling physician gender and physician communication style: Their effects on patient satisfaction in a virtual medical visit. *Patient Education and Counseling*, *68*, 16-22.
17. Schmid Mast, M. (2007). On the importance of nonverbal communication in the physician-patient interaction. *Patient Education and Counseling*, *67*, 315-318.
18. Hall, J. A., & Schmid Mast, M. (2007). Sources of accuracy in the empathic accuracy paradigm. *Emotion*, *7*, 438-446.

**2006**

19. Hall, J. A., Murphy, N. A., & Schmid Mast, M. (2006). Recall of nonverbal cues: Exploring a new definition of interpersonal sensitivity. *Journal of Nonverbal Behavior*, *30*, 141-155.
20. Schmid Mast, M., Hall, J. A., & Ickes, W. (2006). Inferring power-relevant thoughts and feelings in others: A signal detection analysis. *European Journal of Social Psychology*, *36*, 469-478.
21. Schmid Mast, M., & Hall, J. A. (2006). Women's advantage at remembering others' appearance: A systematic look at the why and when of a gender difference. *Personality and Social Psychology Bulletin*, *32*, 353-364.

**2005**

22. Schmid Mast, M. (2005). The world according to men: It is hierarchical and stereotypical. *Sex Roles*, *53*, 919-924.
23. Schmid Mast, M., & Dietz, C. (2005). Kommunikation in der Sprechstunde. *Managed Care*, *7/8*, 22-24.
24. Schmid Mast, M., Kindlimann, A., & Langewitz, W. (2005). Recipients' perspective on breaking bad news: How you put it really makes a difference. *Patient Education and Counseling*, *58*, 244-251.

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25. Schmid Mast, M. (2005). Interpersonal hierarchy expectation: Introduction of a new construct. *Journal of Personality Assessment, 84*, 287-295.

**2004**

26. Schmid Mast, M. (2004). Dominance and gender in the physician-patient interaction. *Journal of Men's Health and Gender, 1*, 354-358.
27. Schmid Mast, M. (2004). Men are hierarchical, women are egalitarian: An implicit gender stereotype. *Swiss Journal of Psychology, 63*, 107-111.
28. Schmid Mast, M., & Hall, J. A. (2004). When is dominance related to smiling? Assigned dominance, dominance preference, trait dominance, and gender as moderators. *Sex Roles, 50*, 387-399.
29. Schmid Mast, M., & Hall, J. A. (2004). Who is the boss and who is not? Accuracy of judging status. *Journal of Nonverbal Behavior, 28*, 145-165.
30. Schmid Mast, M., Kindlimann, A., & Hornung, R. (2004). Wie sich das Geschlecht und der Kommunikationsstil von Ärzten auf die Patientenzufriedenheit auswirken: Vom kleinen, aber feinen Unterschied. *Praxis, 93*, 1183-1188.
31. Horgan, T. G., Schmid Mast, M., Hall, J. A., & Carter, J. D. (2004). Gender differences in memory for the appearance of others. *Personality and Social Psychology Bulletin, 30*, 185-196.

**2003**

32. Schmid Mast, M., & Hall, J. A. (2003). Anybody can be a boss but only certain people make good subordinates: Behavioral impacts of striving for dominance and dominance aversion. *Journal of Personality, 71*, 871-891.
33. Schmid Mast, M., & Hall, J. A., Murphy, N. A., & Colvin, R. C. (2003). Judging assertiveness. *Facta Universitatis, 2*, 731-743.

**2002**

34. Schmid Mast, M. (2002). Female dominance hierarchies: Are they any different from males'? *Personality and Social Psychology Bulletin, 28*, 29-39.
35. Schmid Mast, M. (2002). Dominance as expressed and inferred through speaking time: A meta-analysis. *Human Communication Research, 28*, 420-450.

**2001**

36. Schmid Mast, M. (2001). Gender differences and similarities in dominance hierarchies in same-sex groups based on speaking time. *Sex Roles, 44*, 537-556.

**2000**

37. Schmid Mast, M., Hornung, R., Gutzwiller, F., & Buddeberg, C. (2000). Sexualität in der zweiten Lebenshälfte. *Gynäkologisch-geburtshilfliche Rundschau, 40*, 13-19.

## 1999

38. Schmid Mast, M., & Bischof, N. (1999). Untersuchungen zur Systemanalyse der sozialen Motivation (V): Eine experimentelle Untersuchung zum Altruismus in Rangbeziehungen. *Zeitschrift für Psychologie*, 207, 1-34.

## Under review

- Schmid, P. C., & Schmid Mast, M., Bombari, D., & Mast, F. W. (under review). Gender effects in information processing on a nonverbal decoding task. *Sex Roles*.
- Bombari, D., Schmid, P. C., Schmid Mast, M., Mast, F., & Lobmaier, J. (under review). Emotion recognition: The role of featural and configural processing of facial information. *Emotion*.
- Schmid Mast, M., Hall, J. A., Klöckner Cronauer, C., & Cousin, G. (under review). Which physician behavior is perceived as dominant depends on physician gender. *Patient Education and Counseling*.
- Bachmann, M., Schmid Mast, M., Schmid P. C., & Cousin, G. (under review). High power makes you happy and proud most of the time and low power makes you angry and sad some of the time. *Administrative Science Quarterly*.
- Schmid Mast, M., Bangerter, A., Bulliard, C., & André, G. (under review). How accurate are recruiters' first impressions of applicants in employment interviews? *International Journal of Selection and Assessment*.
- Sauer, J., Darioly, A., Schmid Mast, M., Schmid, P. C., & Bischof, N. (under review). Modelling crew resource management training in the lab: Effects of communication skills, status hierarchy, and task competence. *Ergonomics*.

## Publications without peer-review process

- Darioly, A. & Schmid Mast, M (2008). Se perfectionner grâce à la réalité virtuelle: Deux études empiriques et leur implication pour la pratique. In V. Fasel Lauzon & E. Berger (Eds.), *Interactions sociales et apprentissages aux croisements des disciplines*, Travaux neuchâtelois de linguistique (Vol. 48, pp. 125-137).

## Books and book chapters

- Schmid Mast, M., & Sczesny, S. (in press). Gender, power, and nonverbal behavior. In Chrisler, J. C., & D. McCreary (Eds.), *Handbook of Gender Research in Psychology*. Springer.
- Schmid Mast, M., Klöckner, C., & Hall, J. A. (2009). Gender, power, and non-verbal communication. In D. Kissane, B. Bultz, & P. Butow (Eds.) *Handbook of communication in oncology and palliative care* (p. 63- 73). New York: Oxford Press.

- Schmid Mast, M., & Hall, J. A. (2009). Nonverbal communication, status differences. In H. Reis & S. Sprecher (Eds.), *Encyclopedia of human relationships* (p. 1158-1161). Thousand Oaks, CA: Sage Publications.
- Schmid Mast, M., & Klöckner Cronauer, C. (2009). Geschlechtsspezifische Aspekte des Gesprächs zwischen Arzt bzw. Ärztin und Patient bzw. Patientin. In T. Langer, & M. Schnell (Eds.). *Das Arzt-Patient Patient-Arzt Gespräch – Ein Leitfaden für Klinik und Praxis* (p. 135-142). München: Hans Marseille Verlag.
- Schmid Mast, M. & Krings, F. (2008). Stereotype und Informationsverarbeitung. In L. Petersen & B. Six (Eds.), *Stereotype, Vorurteile und soziale Diskriminierung. Theorien, Befunde und Interventionen* (33-44). Basel: Beltz Verlag.
- Jonas, K., & Schmid Mast, M. (2007). Stereotyp und Vorurteil. In J. Straub, A. Weidemann, & D. Weidemann (Eds.), *Handbuch interkulturelle Kommunikation und Kompetenz* (p. 69-76). Stuttgart: Metzler.
- Schmid Mast, M., & Ickes, W. (2007). Empathic accuracy: Measurement and potential clinical applications. In T. Farrow and P. Woodruff (Eds.), *Empathy in Mental Illness* (pp. 408-427). Cambridge, MA: Cambridge University Press.
- Schmid Mast, M., Murphy, N. A., & Hall, J. A. (2006). A brief review of interpersonal sensitivity: measuring accuracy in perceiving others. In D. Chadee & J. Young (Eds.), *Current Themes in Social Psychology* (pp. 163-185). Trinidad: University of the West Indies Press.
- Schmid Mast, M. (2000). *Gender differences in dominance hierarchies*. Lengerich: Pabst Science Publishers.