

COMMUNICATION AND COGNITION 2011 – MANIPULATION, PERSUASION AND DECEPTION IN LANGUAGE. NEUCHÂTEL, JANUARY 26-28 2011
CONFERENCE PROGRAMME

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8:00-9:00	Registration and coffee / Inscription et café	Wednesday, January 26 th / Mercredi 26 janvier
9:00-9:30	Opening addresses by the organizers and the Dean of the Faculty / Message de bienvenue des organisateurs et du Doyen de la Faculté	
9:30-10:30	Keynote lecture / Conférence invitée Dan SPERBER (Institut Jean Nicod, EHESS-ENS-CNRS, Paris) <i>Epistemic vigilance in cognition, communication and society</i>	
10:30-11:00	Coffee / Café	
11:00-11:30	Francesca ERVAS (Institut Jean Nicod, Ecole Normale Supérieure, Paris) <i>Lying by telling the truth. Irony/lie distinction in autism spectrum disorders</i>	
11:30-12:00	Anna KUZIO (Adam Mickiewicz University, Poznan) <i>Framing Effects- an analysis based on a Cognitive-Affective Model</i>	
12:00-12:30	Evgénia PAPAROUNI (Université Libre de Bruxelles) <i>A case for emotion awareness</i>	
12:30-14:00	Lunch / Repas	
14:00-14:30	Didier MAILLAT (Université de Fribourg) <i>Manipulating context selection : On the pragmatic inevitability of manipulation</i>	
14:30-15:00	Louis de SAUSSURE (Université de Neuchâtel) <i>Bypassing controls of relevance-threshold: Presuppositional cognitive biases</i>	
15:00-15:30	Chris HART (University of Hertfordshire) <i>Activating the cheater-detection module in argumentation: Where communication meets cognition</i>	
15:30-16:00	Regina BLASS (Africa International University) <i>Persuasion through strengthening in argumentation: Example from German discourse</i>	
16:00-16:30	Coffee / Café	
16:30-17:00	Amélie GOURDON (University of Birmingham) & Sarah BECK (University of Birmingham) <i>Overcoming the framing effect when making decisions based on verbal probabilities</i>	
17:00-17:30	Kourken MICHAELIAN (Institut Jean Nicod, ENS, Paris) <i>The information effect: Constructive memory, testimony, and epistemic luck</i>	
17:30-18:30	Keynote lecture / Conférence invitée Pascal ENGEL (Université de Genève) <i>A natural history of foolishness</i>	
19:00	Welcome drink / Apéritif de bienvenue	

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9:00-10:00	Keynote lecture / Conférence invitée Frans van EEMEREN (University of Amsterdam) <i>Fallacies as derailments of argumentative discourse. Acceptance based on understanding and critical assessment</i>	Thursday, January 27th / Jeudi 27 janvier
10:00-10:30	Marcin LEWINSKI (New University of Lisbon) & Steve OSWALD (Vrije Universiteit, Amsterdam) <i>When and how do we deal with straw men?</i>	
10:30-11:00	Coffee / Café	
11:00-11:30	Vasco CORREIA (New University of Lisbon) <i>Cognitive biases and argumentation: the normative dimension of persuasion</i>	
11:30-12:00	Fabrizio MACAGNO (New University of Lisbon) <i>Presupposing redefinitions: Implicit strategies for persuasively defining</i>	
12:00-12:30	Sara GRECO-MORASSO (University College London) & Carlo MORASSO (University College London) <i>Argumentation from expert opinion in media-based scientific debate</i>	
12:30-14:00	Lunch / Repas	
14:00-14:30	Emmanuelle DANBLON (Université Libre de Bruxelles) <i>La rhétorique: À la recherche d'un paradigme perdu</i>	
14:30-15:00	Thierry HERMAN (Université de Neuchâtel) <i>Les frontières de l'ad verecundiam : l'autorité par l'évidence</i>	
15:00-15:30	Mathilde PINSON (Paris 3) <i>How persuasive communication strategies have influenced the evolution of two English clausal connectors</i>	
15:30-16:00	Agatha FILIMON (Università della Svizzera Italiana, Lugano) <i>The persuasiveness of two-sided messages in corporate reporting discourse</i>	
16:00-16:30	Coffee / Café	
16:30-17:00	Fabio PAGLIERI (Istituto di Scienze e Tecnologie della Cognizione, CNR Roma) <i>Argumentative decisions: the role of costs and benefits in persuasive argumentation</i>	
17:00-18:00	Keynote lecture / Conférence invitée Marc ANGENOT (McGill University, Montreal) <i>La notion d'arsenal argumentatif. L'inventivité rhétorique dans l'histoire</i>	
19:00	Conference dinner / Repas de conférence	

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9:00-10:00	Keynote lecture / Conférence invitée Miriam METZGER (University of California Santa Barbara) <i>Credibility and trust of information in online environments: The use of cognitive heuristics</i>	Friday, January 28th / Vendredi 28 janvier
10:00-10:30	Hugo MERCIER (University of Pennsylvania) & Guillaume DEZECACHE (Institut Jean Nicod, ENS, Paris) <i>Communication and emotion: An evolutionary approach</i>	
10:30-11:00	Dieter THOMA (University of Mannheim) & Pavla MARTÁKOVÁ (University of Mannheim) <i>Effects of linguistic framing on investment decisions: An experimental study</i>	
11:00-11:30	Coffee / Café	
11:30-12:00	Marie JUANCHICH (Kingston University London), Karl TEIGEN (University of Oslo) & Amélie GOURDON (University of Birmingham) <i>Effect of internal and external uncertainties in judgments and decision making</i>	
12:00-12:30	Paul SARAZIN (Lancaster University) <i>The relationship between meaning construction and critique: I understand what Habermas means when he talks about "Wahrheit".</i>	
12:30-13:00	Martha SHIRO (Universidad Central de Venezuela) & Rosa MONTES (Benemérita Universidad Autónoma de Puebla) <i>Verbal confrontation in Spanish speaking children's interaction</i>	
13:00-13:30	Closing address / Message de clôture	
13:30	Farewell buffet / Repas de clôture	